



Happy New Year to our GardenSoft Family!

I hope you had a wonderful holiday season. Our goal is to improve all our software packages and we have many software projects to accomplish this. I am looking forward to 2004 as the year that will put on the map as the “defacto” standard for green professionals with software needs. As always, we welcome your comments.



This year, GardenSoft will be introducing a written series called “Partners in Profit”, guidelines for both

new and experienced professionals looking to increase their success rate of winning contracts and profitability with tips on the art of presentation.

Make one of your New Year resolutions to seriously consider following these guidelines.

For our users in the Silicon Valley/ San Francisco Bay area, please visit us at the NorCal show being held this week on Thursday, Jan 22. I want to meet as many of our users as possible!

Warmest Regards,
Gerry Kiffe
General Manager

PlantMaster Tip

As a backup protection, GardenSoft recommends that you send your valuable plant legends to your hard drive. This is a precautionary measure in case your project in PlantMaster somehow disappears or gets corrupted. If you have exported your legends to your hard drive, then you can import the legend to most CAD programs **if** they will import a text file. This is the procedure: Click on **Projects**. Find the project you want to save. Then name should appear in the space for the project name. Then click on the tab **Legends**. Change the destination to **disk**. Click on one of the 9 legend layouts that you want to save to your hard drive. Now click on **Generate Legend**. A window to your hard drive will open. Find the place where you want to store your legend, perhaps a place like *My Documents*. Change the name of the file from *legend1.txt* to the name of the project. Click on **Save**. You have now made a copy of your PlantMaster legend on your hard drive.

Computer Hygiene Tip

It is crucial for all computer users to have a back-up system outside your computer. This is possible with an external hard drive. I recently purchased the Maxtor One-Touch external hard drive for GardenSoft’s computers. It costs approximately \$200-\$400 for 120GB and 300GB models. The installation of the Maxtor software is not as easy as installing PlantMaster and GardenWorks but well worth the aggravation and effort. I recommend you look at their website, www.maxtor.com and look at their external hard drives. PC Magazine also recommends the Maxtor One Touch product if you don’t need a network connection.

Best regards,

Mark Chilcott

Director of Engineering

Visit Us At The NorCal Show

Please visit us the NorCal Show in San Mateo, California on Thursday, January 22 at the San Mateo Fairgrounds. We will be in Booth #636. Software products for designers, wholesale nurseries, retail nurseries, and water districts will be shown.

GardenWorks Tip

You can export your garden pictures from a GardenWorks project and send them to your hard drive. Some of our users take these photos (has botanical and common name with the photos) and import them into software such as PhotoShop or a similar photo-enhancing program. Then they can burn those pictures on to a CD to give to clients. In order to do this, click on **Projects** (big blue button on opening screen) and find the project you are working on. **Highlight** the project and click on **export**, one of the buttons in the project window. Another window will open to your hard drive and find the place where you want to store these photos. Then click on **Select**. Your PlantMaster photos have now been copied to your hard drive.